

# **ServiceNow** Partner Awards

February 2024

# ServiceNow Partner Awards

ServiceNow Partner Awards celebrate our partners across the globe that drive innovation and deliver exceptional value for our mutual customers.

The 2024 Partner Award winners span a range of regions, industries, and areas of expertise. Partners were chosen based on criteria such as customer satisfaction, training credentials, retention rate, and net new revenue.

This year marks the launch of our first self-nomination-based awards: the Transformation Partner of the Year and the Innovation Partner of the Year. We asked partners to tell us their unique stories, painting a picture that goes far beyond the numbers. Partners stepped up and showed us how they made the world work better with ServiceNow.

Congratulations to this year's winners, whose achievements build on the momentum we've created together to make the world world work better for everyone.

# Table of Contents

## Winners by Award Category

•	Momentum Awards	1
•	Partner Program Awards	2
•	Better Together Awards	.4
•	Domain Expertise Awards	5

## Winners by Geographic Region

<ul> <li>Worldwide winr</li> </ul>	ners	6
Americas		7
• APAC		8
• EMEA		9
Japan		10

# Winners by Award Category



# Winners by Award Category | Momentum Awards

### **Momentum Awards**

These partners harnessed the momentum of their partnership with ServiceNow to transform the way the world works in innovative and impactful ways.

This self-nomination awards celebrates partners who challenged the status quo by making the world work better with ServiceNow technology. These partners created true transformation by identifying and solving real-world issues by selling and deploying multiple ServiceNow product lines or workflows to improve experiences for our customers.

#### Innovation Partner of the Year

This self-nomination award recognizes the Build partner that developed and launched the most innovative application or integration on the Now Platform®.

#### **RiseUp with ServiceNow Partner of the Year**

The RiseUp with ServiceNow Partner of the Year award winner prioritized expanding its employees' skills beyond the standard capabilities, put YES! to work, and capitalized on the RiseUp with ServiceNow program.

#### ServiceNow Impact<sup>™</sup> Partner of the Year

The ServiceNow Impact<sup>™</sup> Partner of the Year award winner accelerated customers' return on investment through selling ServiceNow Impact<sup>™</sup>.

- Worldwide winner: Infosys | Finalists: Samsung SDS, Accelare Inc
- Americas: Samsung SDS | Finalists: Accelare Inc, Servos LLC
- APAC: InputZero Technologies | Finalists: Accenture, Deloitte
- EMEA: Deloitte | Finalists: EY, Wipro
- Japan: Accenture | Finalists: Deloitte, Blueship
- Worldwide winner: Microsoft | Finalists: Samsung SDS, Rapdev.io

• Worldwide winner: Fujitsu | Finalists: Cognizant, Glidefast Consulting

• Worldwide winner: <u>Accenture</u> | Finalists: Deloitte, Infosys

## Winners by Award Category | Partner Program Awards

## **Partner Program Awards**

The revamped ServiceNow Partner Program recognizes and rewards partners for their varied expertise and experience to drive opportunities, reach new markets, and help joint customers in their digital transformation efforts. Partner award winners exceeded expectations for capabilities, competencies, and customer success.

<b>Global Elite Partner of the Year</b> Global Elite partners demonstrated the highest level of capabilities and success measures across all geographies.	<ul> <li>Worldwide winner: EY   Finalists: Accenture, Deloitte</li> <li>Americas: EY   Finalists: Deloitte, Accenture</li> <li>APAC: Deloitte</li> <li>EMEA: Deloitte   Finalists: Accenture, DXC Technology</li> </ul>
<b>Consulting and Implementation</b> <b>Partner of the Year</b> Consulting and Implementation Partner of the Year award winners delivered the best implementations for the Now Platform, including consultation, transformation, deployment, and adoption.	<ul> <li>Elite Partners Segment <ul> <li>Americas: Infocenter   Finalists: Glidefast Consulting, Thirdera</li> <li>APAC: Fujitsu   Finalist: InMorphis</li> <li>EMEA: Devoteam   Finalists: Infosys, agineo GmbH</li> </ul> </li> <li>Premier Partners Segment <ul> <li>Americas: CRI Advantage   Finalists: Slalom Consulting, Echostor Technologies</li> <li>APAC: InfoBeans</li> <li>EMEA: SOLVVision AG   Finalists: Media Solutions GmbH, PlanHorizon</li> </ul> </li> </ul>
	<ul> <li>Specialist Partners Segment</li> <li>Americas: <u>Dell Technologies</u>   <i>Finalists:</i> e:solutionsOne Inc, XenTegra</li> <li>APAC: <u>MFEC PLC</u></li> <li>EMEA: <u>CloudSpirit</u>   <i>Finalists:</i> Lutech SpA, Bynet Data Communications</li> <li>Japan: <u>Accenture</u></li> </ul>

## Winners by Award Category | Partner Program Awards (Continued)

### Service Provider Partner of the Year

Service Provider Partner of the Year award winners created differentiation in the market and discovered an individual path to success by excelling in operations and management of ServiceNow licensed instances for their clients.

#### • Elite Partners Segment

- Americas: Cognizant | Finalists: Infosys, LTIMindtree
- APAC: Infosys
- EMEA: Infosys | Finalists: T-Systems, Fujitsu
- Premier Partners Segment
  - Americas: Leidos | Finalists: Synoptek, ManTech Intl Corp
  - EMEA: FROX AG | Finalists: Automize AS, Empedus
- Specialist Partners Segment
  - Americas: Gainwell Technologies | Finalists: Insight Direct USA, LSY Defense
  - EMEA: British Telecommunications | Finalists: popx, akquinet GmbH

### **Reseller Partner of the Year**

Reseller Partner of the Year award winners successfully drove sales of Now Platform products and packaged ServiceNow professional services.

- Elite Partners Segment
  - Americas: <u>CDW</u> | Finalists: Computer Design & Integrations, SHI International Corp
  - APAC: Fujitsu | Finalist: InputZero Technologies
  - EMEA: <u>Plat4mation</u> | Finalists: Devoteam, agineo GmbH
- Premier Partners Segment
  - Americas: Connection | Finalists: Ipsum Technologies, YssY
  - APAC: <u>Nexus Technologies Inc</u> | Finalist: NCS
  - EMEA: Mediro ICT | Finalists: Empedus, e-Xim IT S.A.
- Specialist Partners Segment
  - Americas: XenTegra | Finalists: Insight Direct USA, Precision Task Group Inc.
  - APAC: MFEC PLC
  - EMEA: Softcat / Finalists: Lutech SpA, Byte Software Services
- Japan: Fujitsu

# Winners by Award Category | Partner Program Awards (Continued)

#### ServiceNow Store Partner of the Year

ServiceNow Store Partner of the Year award winners are Build Partners who best distributed applications and drove revenue for the Now Platform on the ServiceNow Store.

- Americas: Bravium Consulting Inc
- APAC: <u>CourseLoop</u>
- EMEA: <u>AutomatePro Ltd</u>

#### Build Partner of the Year

The Build Partner of the Year award winner developed the best integrations with the Now Platform and other systems to create seamless user experiences.

#### **Rising Star Partner of the Year**

Rising Star Partner of the Year award winners demonstrated exceptional year-over-year growth in emerging country markets. Worldwide winner: <u>Microsoft</u>

- Americas: IPSUM Technologies | Finalists: Hand Cloud SA de CV, SELLCOM Solutions
- APAC: InputZero Technologies | Finalist: TMlabs
- EMEA: Konversational | Finalists: Devoteam, BaselT
- Japan: <u>Blueship</u>

#### U.S. Federal Partner of the Year

The U.S. Federal Partner of the Year demonstrated commitment to the values of ServiceNow by expanding its business portfolio to sell to the U.S. Federal Government. • U.S. winner: Intact Technology | Finalists: KPMG, Deloitte



## Winners by Award Category | Better Together Awards

### **Better Together Awards**

These awards highlight partners who brought the power of the Now Platform together with their deep experience or unique intellectual property to unlock value for our joint customers.

# Built With ServiceNow Offering Partner of the Year

Worldwide winner: <u>Deloitte</u> | Finalists: EY, Accenture, Infosys

The Built With ServiceNow Offering Partner of the Year award winner developed unique, repeatable service offerings that solve specific business problems, provide customer value, and drive net-new implementation service(s) revenue.

#### Built On ServiceNow Solution Partner of the Year

The Built On ServiceNow Solution Partner of the Year award winner accelerated customer return on investment by combining its intellectual property and experience with the Now Platform or ServiceNow products to bring differentiated, repeatable, subscriptionbased solutions to market Worldwide winner: <u>Samsung SDS</u>

## Winners by Award Category | **Domain Expertise Awards**

## **Domain Expertise Awards**

These awards showcase how partners use domain expertise in specific workflows and industries to bring the Now Platform to life for customers and differentiate themselves in the market.

Finalists – Deloitte, agineo GmbH
nner: <u>Thirdera</u>   Finalists: Deloitte, KPMG <mark>defast Consulting</mark>   Finalists: Deloitte, Thirdera
am   Finalists: DXC Technology, KPMG
<u>communications</u>
nner: <u>Deloitte</u>   Finalist: Atos
MG   Finalists: NewRocket, Glidefast Consulting I Finalist: Deloitte



## Winners by Award Category | Domain Expertise Awards (Continued)

#### Technology Workflow Partner of the Year

These partners accelerated digital transformation for our joint customers, delivering always-on digital services, amazing user experiences, increased security, and reduced risk.

- Worldwide winner: EY | Finalists: Deloitte, KPMG
- Americas: CDW | Finalists: Glidefast Consulting, Deloitte
- APAC: Fujitsu | Finalist: EY
- EMEA: <u>Accenture</u> | Finalists: Deloitte, DXC Technology
- Japan: <u>Hitachi Solutions</u>

### Industry Partner of the Year

These award winners demonstrated that behind every great experience is a great workflow. The winners used their deep industry expertise to craft powerful digital workflows unique to the needs of that particular industry.

- Emerging industry: <u>Coforge</u> | Finalists: Deloitte, Thirdera
- Financial services: EY | Finalists: Accenture, Deloitte
- Telco: Infosys | Finalists: Prodapt, Accenture
- Healthcare: Deloitte | Finalists: Accenture, KPMG
- Manufacturing: EY | Finalists: Deloitte, Accenture
- Public Sector: Deloitte | Finalists: Servos, Accenture, KPMG



# Winners by Geographic Region



# Winners by Geographic Region | Worldwide winners

## Worldwide winners

- Transformation Partner of the Year: Infosys | Finalists: Samsung SDS, Accelare Inc
- Innovation Partner of the Year: Microsoft | Finalists: Samsung SDS, Rapdev.io
- RiseUp with ServiceNow Partner of the Year: Fujitsu | Finalists: Cognizant, Glidefast Consulting
- ServiceNow Impact <sup>™</sup> Partner of the Year: <u>Accenture</u> | Finalists: Deloitte, Infosys
- Global Elite Partner of the Year: EY | Finalists: Accenture, Deloitte
- Build Partner of the Year: Microsoft
- Built With ServiceNow Offering Partner of the Year: Deloitte | Finalists: EY, Accenture, Infosys
- Built On ServiceNow Solution Partner of the Year: <u>Samsung SDS</u>
- Employee Workflow Partner of the Year: Deloitte | Finalists: KPMG, Thirdera
- Customer Workflow Partner of the Year: Thirdera | Finalists: Deloitte, KPMG
- Creator Workflow Partner of the Year: Deloitte | Finalist: Atos
- Technology Workflow Partner of the Year: EY | Finalists: Deloitte, KPMG
- Financial services Industry Partner of the Year: EY | Finalists: Accenture, Deloitte
- Telco Industry Partner of the Year: Infosys | Finalists: Prodapt, Accenture
- Healthcare Industry Partner of the Year: <u>Deloitte</u> | Finalists: Accenture, KPMG
- Manufacturing Industry Partner of the Year: EY | Finalists: Deloitte, Accenture
- Public Sector Industry Partner of the Year: Deloitte | Finalists: Servos, Accenture, KPMG
- Emerging Industry Partner of the Year: <u>Coforge</u> | Finalists: Deloitte, Thirdera

9

# Winners by Geographic Region | Americas

## **Americas**

- Transformation Partner of the Year: <u>Samsung SDS</u> | Finalists: Accelare Inc, Servos LLC
- Global Elite Partner of the Year: EY | Finalists: Deloitte, Accenture
- Consulting & Implementation Partner of the Year
  - Elite Infocenter | Finalists: Glidefast Consulting, Thirdera
  - Premier <u>CRI Advantage</u> | Finalists: Slalom Consulting, Echostor Technologies
  - Specialist <u>Dell Technologies</u> | Finalists: e:solutionsOne Inc, XenTegra
- Service Provider Partner of the Year
  - Elite Cognizant | Finalists: Infosys, LTIMindtree
  - Premier Leidos | Finalists: Synoptek, ManTech Intl Corp
  - Specialist Gainwell Technologies | Finalists: Insight Direct USA, LSY Defense
- Reseller Partner of the Year
  - Elite <u>CDW</u> | Finalists: Computer Design & Integrations, SHI International Corp
  - Premier <u>Connection</u> | Finalists: Ipsum Technologies, YssY
  - Specialist XenTegra | Finalists: Insight Direct USA, Precision Task Group Inc.
- ServiceNow Store Partner of the Year: <u>Bravium Consulting Inc</u>
- Rising Star Partner of the Year: IPSUM Technology | Finalists: Hand Cloud SA de CV, SELLCOM Solutions
- US Federal Partner of the Year: Intact Technology | Finalists: KPMG, Deloitte
- Employee Workflow Partner of the Year: <u>NewRocket</u> | Finalists: Deloitte
- Customer Workflow Partner of the Year: Glidefast Consulting | Finalists: Deloitte, Thirdera
- Creator Workflow Partner of the Year: KPMG | Finalists: NewRocket, Glidefast Consulting
- Technology Workflow Partner of the Year: <u>CDW</u> | Finalists: Glidefast Consulting, Deloitte

# Winners by Geographic Region | APAC

## APAC

- Transformation Partner of the Year: InputZero Technologies | Finalists: Accenture, Deloitte
- Global Elite Partner of the Year: Deloitte
- Consulting & Implementation Partner of the Year
  - Elite Fujitsu | Finalist: InMorphis
  - Premier InfoBeans
  - Specialist <u>MFEC PLC</u>
- Service Provider Partner of the Year
  - Elite <u>Infosys</u>
- Reseller Partner of the Year
  - Elite Fujitsu | Finalist: InputZero Technologies
  - Premier <u>Nexus Technologies Inc</u> | Finalist: NCS
  - Specialist APAC: MFEC PLC
- ServiceNow Store Partner of the Year: CourseLoop
- Rising Star Partner of the Year: InputZero Technologies | Finalist: TMlabs
- Employee Workflow Partner of the Year: Deloitte
- Customer Workflow Partner of the Year: Fujitsu
- Creator Workflow Partner of the Year: Fujitsu | Finalist: Deloitte
- Technology Workflow Partner of the Year: Fujitsu | Finalist: EY



# Winners by Geographic Region | EMEA

## **EMEA**

- Transformation Partner of the Year: Deloitte | Finalists: EY, Wipro
- Global Elite Partner of the Year: <u>Deloitte</u> | Finalists: Accenture, DXC Technology
- Consulting & Implementation Partner of the Year
  - Elite <u>Devoteam</u> | Finalists Infosys, agineo GmbH
  - Premier <u>SOLVVision AG</u> | Finalists: Media Solutions GmbH, PlanHorizon
  - Specialist CloudSpirit | Finalists: Lutech SpA, Bynet Data Communications
- Reseller Partner of the Year
  - Elite <u>Plat4mation</u> | Finalists: Devoteam, agineo GmbH
  - Premier Mediro ICT | Finalists: Empedus, e-Xim IT S.A.
  - Specialist <u>Softcat</u> | Finalists: Lutech SpA, Byte Software Services
- Service Provider Partner of the Year
  - Elite Infosys | Finalists: T-Systems, Fujitsu
  - Premier <u>FROX AG</u> | Finalists: Automize AS, Empedus
  - Specialist BT | Finalists: popx, akquinet GmbH
- ServiceNow Store Partner of the Year: <u>AutomatePro Ltd</u>
- Rising Star Partner of the Year: Konversational | Finalists: Devoteam, BaselT
- Employee Workflow Partner of the Year: <u>KPMG</u> | Finalists Deloitte, agineo GmbH
- Customer Workflow Partner of the Year: Devoteam | Finalists: DXC Technology, KPMG
- Creator Workflow Partner of the Year: <u>DXC Technology</u> | Finalists: Deloitte, Devoteam
- Technology Workflow Partner of the Year: <u>Accenture</u> | Finalists: Deloitte, DXC Technology

# Winners by Geographic Region | Japan

## Japan

- Transformation Partner of the Year: <u>Accenture</u> | Finalists: Deloitte, Blueship
- Consulting & Implementation Partner of the Year: Accenture
- Reseller Partner of the Year: Fujitsu
- Rising Star Partner of the Year: <u>Blueship</u>
- Employee Workflow Partner of the Year: <u>Rococo</u>
- Customer Workflow Partner of the Year: <u>NTT Communications</u>
- Creator Workflow Partner of the Year: <u>System Support Inc.</u>
- Technology Workflow Partner of the Year: <u>Hitachi Solutions</u>

